Union Auction
Public Company Limited



THE Q1/2024 PERFORMANCE



# **Business overview**

Performance

Q&A



# **AUCT's Development**

1991

**AUCT Established** 

1998

AUCT was appointed by the **Financial Sector Restructuring** Authority (FRA) to conduct the public auctions of vehicles and assets of insolvent finance companies.

2003

**AUCT** launched the first mobile auction in the upcountry.

2012

**AUCT** transformed into a public company.

2013



The Company started trading shares in MAI for the first time on 9 August 2013.

2017

AUCT LIVE (



- Developed E-AUCTION system at auction yard 2015

- Other auctions; brand name, real estate
- Organize auctions for government agencies; the Customs Department, NSO, AMLO, NBTC.

- Developed "AUCT BID" system

2021

- Added transportation service after auction "AUCT Serve"

2022

**AUCT Shopping** 

2023



2024

Grand Opening "AUCT Place" on 29 August 2024





# Nature of business

### Cars



### Motorcycles



# **Agricultures**



### **Others**

Real estate Band name Electrical appliances





#### **Northeast Warehouses**

Ubon Ratchathani

**Udon Thani** 

Khon Kaen

Sakon Nakhon

Surin

Roi Et

Si Sa Ket

10. Kalasin 11. Buriram 12. Nong Khai

13. Loei

NakhonRatchasrima: Muang NakhonRatchasrima: Pakchong **Areas** 

#### **North Warehouses**

- Chiang Mai
- **Phitsanulok**
- Nakhon Sawan
- Phetchabun
- Chiang Rai
- Lampang
- Kamphaeng Phet

**Central Warehouses** 

#### **North Auction Houses**

....

#### 1. Chiang Mai

- Phitsanulok

### **Central Auction Houses**

- Bangkok
- Pathum Thani
- Saraburi
- Ayutthaya
- Samut Sakhon
- Ratchaburi
- Suphan Buri

#### **South Warehouses**

- 1. Surat Thani
- Songkhla
- Prachuap Khiri Khan
- Chumphon
- Nakhon Si Thammarat
- Phuket
- Trang
- Phang-nga
- 9. Krabi

### **South Auction Houses**

- 1. Surat Thani
- 2. Songkhla

#### **Northeast Auction Houses**

- NakhonRatchasrima
- Ubon Ratchathani
- **Udon Thani**
- 4. Khon Kaen

### **Eastern Warehouses**

14. Chaiyaphum

- Rayong
- Chonburi: Pattaya
- Chonburi: Ban Bueng
- Sakaeo
- Prachin Buri
- Chantaburi

#### **Eastern Auction Houses**

- 1. Rayong
- Chonburi



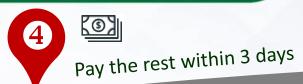
Pathum Thani

3. Ratchaburi

**43 Warehouses 13 Auction Houses** 



# **Auction Flow**





Get car registration book





Confirm & Payment 10%



Receive vehicles into the warehouse

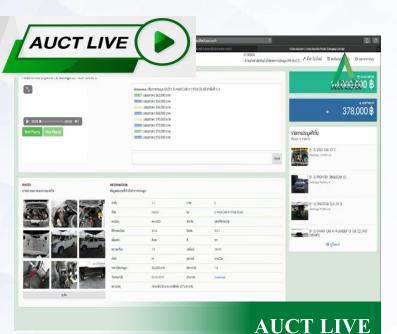




#### **Move to Auction House**

Record to system, Clarify, Cleaning, Upload to website, Auction











### Our services



AUCT Shopping แหล่งซ้อปปิ้งใหม่ ของคนรักรถ ราคาถูกกว่าตลาด

ศูนยร์วมอะไหล่และอุปกรณ์รถยนต์ รถจักรยานยนต์ ราคา

เลือกชื่อและเข้าชมสินค้า



#### 200 STRIPTSLIE-10 HAUCT SHOPPING

























# **Partners & Clients**

### **Financial Institutions**

#### **Insurances**

### **Government agencies**











MSIG

เอ็ม เอส ไอ จี ประกันภัย



















ลีสซิ่งกสิกรไทย

开责组赁 KASIKORN LEASING









Next Capital















สยามคูใบด้า ลีสซึ่ง











































**Business overview** 

**Performance** 

Q&A



**Total revenues** 

14.0% YoY



10.7% QoQ

**Gross profit** 



16.1% YoY



23.2% QoQ

**Net profit** 



27.9% YoY



**30.4% QoQ** 

**Total Assets** 



3.5% from 2023

**Total Liabilities** 



5.1% from 2023

**ROA** 



= 25.94%

**ROE** 

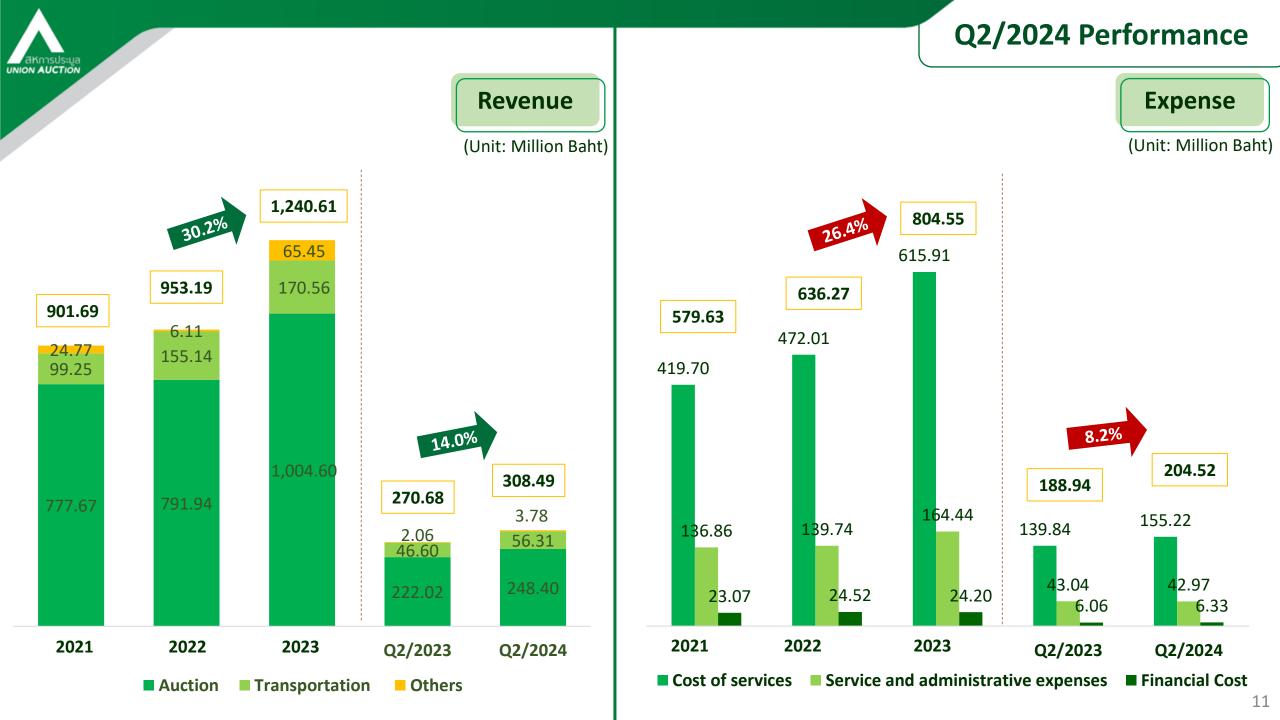


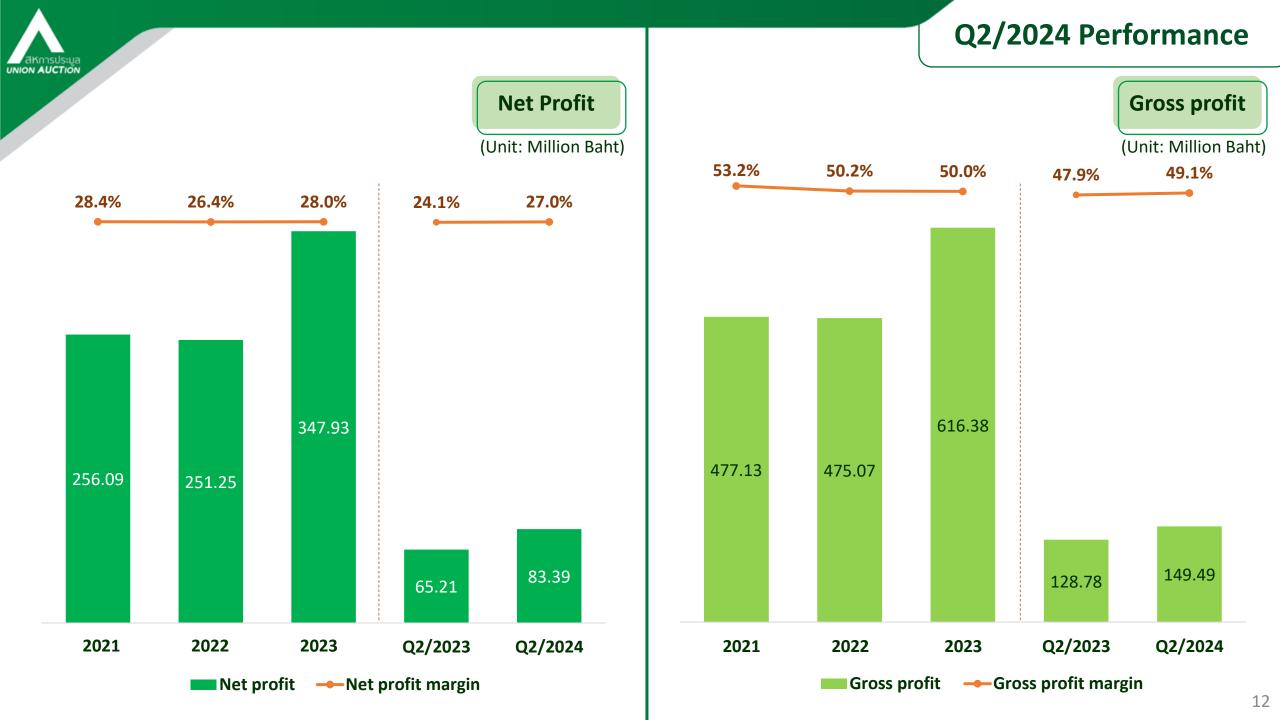
= 68.56%

D/E

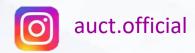


= 2.47 times





# Q & A









**Disclaimer:** This information is prepared by Union Auction Public Company Limited aims to publicize company's information to investors for only investment decision support which do not aim to persuade for company's securities trading. The investors should consider for above presented carefully for taking decision. The Company will not responsible for any disadvantages as claimed to cause of these information for decision support. If the investors require additional information, please find via The Office of The Securities and Exchange Commission (SEC) and Stock Exchange of Thailand (SET). The Company reserved for this information edition or addition in this website without inform to investors in advanced. Also do not allow any person to duplicate, modify or publicize to public for all or some without permission from the Company.